

# vCIO Services Quick Reference Guide

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## What a vCIO delivers

Technology roadmapping, IT budget oversight, vendor management, cybersecurity governance, and board-level communication.

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## Cost vs. full-time CIO

Full-time Toronto CIO: \$180K-\$280K/yr. vCIO service: \$1,500-\$5,000/month. No hiring risk, no turnover.

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## Right size for a vCIO

Most valuable for businesses with 30-150 employees who have outgrown ad-hoc IT but can't justify a full-time CIO.

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## Signs you need strategic IT leadership

Reactive decisions, compliance gaps, recent security incident, growth planning, or M&A preparation.

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## Works alongside your existing IT

vCIO operates at the strategic level. Your MSP or IT team handles day-to-day and reactive support.

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## How to measure success

Technology roadmap milestones, reduced unplanned spending, improved security posture scores, vendor contract savings.

